



Veterans Alliance Resourcing, Inc.
 IT Asset Disposition (ITAD) * Value Recovery
 Data Destruction * e-Waste Services * ESG Vendor
 "Sustainable IT Solutions through Redeployment"

Past Performance & Case Studies

Major Precious Metals Recycler, Client (an IT Reseller) & (End-User) US Government

Scope: (11,000) 2-in-1 HP 810 G3 2-in-1 Laptop/Tablets used by the US Government in support of field agents.

Challenge: Represented initially as A/B Grade, 90% were actually C/D Grade. As most ITAD companies can't sell this grade (whole) in these volumes, parts recovery would have recovered only \$300k.

Result: VAR recovered over \$1 million dollars on the project (whole units) using a global resale channel of 2,500 used equipment dealers.

Next Steps: VAR formally selected as Recycler's ITAD partner.

Oil Exploration & Lease Company Enterprise IT Department

Scope: ITAD and data destruction services for 1,000+ devices in multiple locations over four years

Challenge: Retired products were located across West Texas. Client was initially reluctant to send hard drives but VAR outlined a chain-of-custody and logistics solution using a lockable carrier that mitigated their concerns. All items were tracked, with detailed audit reporting and a **Certificate of Data Destruction** was issued backed by a million-dollar insurance policy.

Result: VAR has performed over a dozen pick-ups for the client, quarterly, over a three-year period.



A Major Technology-as-a-Service (TaaS) Company

Scope: Product Remarketing Services for (90,000) Computers located in (60+) Countries

Challenge: Certain assets needed to be sold in country, while others were processed in regional locations e.g., Asia, Europe, Central America, etc. VAR was tasked to resell all IT Assets.

Result: VAR has recovered over \$2.5 million dollars on the project to date, eclipsing the prior vendor's (OEM's - Global Asset Recovery group) paid recovery – by model, by 140%.

Next Steps: VAR was later selected to manage US ITAD operations and later established five international ITAD service partnerships in Canada, Asia, Europe, South America & Australia.



Trinity Independent School District (Texas)

Scope: Three full truckloads of old IT equipment accumulated over five years.

Challenge: Trinity ISD had solicited multiple recyclers and ITAD companies over a period of two years to bid on removal of their assets. All had submitted substantial estimates that would cost Trinity ISD thousands of dollars to process their assets, for this ITAD / e-Waste project.

Result: VAR guaranteed a no-cost solution and even though a large cache of CRTs (previously not listed) were in the mix, VAR was able to complete the project at no cost to Trinity ISD.

GET IN TOUCH

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